

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

Note: Per Submittal Instructions, information contained in the cover letter (pages 1 and 2, and in Introduction and Understanding and Sections 1 and 2 of the attached response, describing ITP's capabilities, experience and other qualifications or experience may be published by NNSA with regard to this Contract Competition on the website.

Use or disclosure of data contained on this sheet is subject to the restriction on the title page of this proposal."

Response to Request for Input/Feedback Sandia National Laboratories (SNL) Management and Operating (M&O) Contract Competition

Introduction and Understanding

Innovative Technology Partnerships, LLC (ITP) is a New-Mexico based, Veteran-Owned Small Business (VOSB), prepared to meet the critical needs of the NNSA in support of Sandia National Laboratories (SNL).

ITP’s four Principal Partners (Jack Jekowski, Jerry Greene, Tom James and Kirk Bolles) have more than 100 years of combined experience supporting the DOE/NNSA and its predecessor agencies, having worked at all of the major facilities in the Nuclear Security Enterprise (NSE), and at all of the DOE national laboratories. With this perspective ITP brings not only the technical expertise critical to the accomplishment of the SNL mission, but also a compatibility and consciousness of the communities and cultures within which this work must be accomplished particularly in New Mexico and California.

Contract types performed by ITP include 1) Cost-Plus-Award-Fee (CPAF); 2) Cost-Plus-Fixed-Fee (CPFF); 3) Firm Fixed Price (FFP); 4) Labor-Hour and Time-and-Materials; 5) GSA MOBIS Schedule (negotiated labor categories); and, more recently 6) DOE Blanket Purchase Agreements (BPAs), including the NNSA *Technical, Engineering and Programmatic Support Services (TEPS)* and *Management, Operational and Administrative (MOA) contracts*.

ITP has provided support not only directly to DOE and NNSA, but also to the corporate entities that manage the National Laboratories and M&O contractors, offering unique solutions to difficult problems, not only by providing subject matter expertise, but also by facilitating long-range strategic and scenario planning, assisting management teams to take a long view of the future, rehearsing strategies to address even highly unanticipated events.

In addition, since its formation in 1997, ITP has a long history of providing direct contract support to SNL in several organizations, including:

Support Activity	Contract No.	Performance Period	Description
Advisory Services	16844	2001-2005	Advisory services related to planning various initiatives involving application of information technology services to national security programs. This work included scenario and strategic planning initiatives with senior management in NP&A SMU.
Assessment Services	402748	2005-2010	Provide a wide range of Subject Matter Experts in support of Sandia Corporate Assessments and Surveys (see detail in Section 2, below).
Scenario and Strategic Planning	SGICA/05-06	2006-2007	Subcontractor to the Stout Group to assist in the development of long-range scenarios for Organization 4200 in preparation for the removal of SNM at Sandia.
Corporate Training	543695	2006-2011	On-call, as-needed services to Sandia National Laboratories in New Mexico and California. Work supported Corporate Education Development and Training (CEDT) internal customer requests to provide instructional systems design deliverables.
Scenario Planning	No Fee	2012	Assisted Sandia management on a no-fee basis with the development of long-range scenarios concepts.

Use or disclosure of data contained on this sheet is subject to the restriction on the title page of this proposal.

Support Activity	Contract No.	Performance Period	Description
Corporate Training	1137128	2011-2014	On-call, as-needed services to Sandia National Laboratories (Sandia) in New Mexico and California. Work will support Corporate Education Development and Training (CEDT) internal customer requests to provide instructional systems design deliverables. (Subcontractor to Prime, Enterreza)

ITP has been recognized in New Mexico and nationally with a number of industry awards, acknowledging the success of the company as well as its position within the technology marketplace in the defense contractor community. These recognitions include:

- Recognition for the past three years by the New Mexico Private 100, recognizing the top revenue producing companies in New Mexico for creating employment opportunities, leading in innovation and serving their communities. ITP has consistently been in the top 50 of this elite group of 100.
- Recognition for the past four years by the New Mexico Flying 40 – including two years when ITP was recognized as the top performing technology company in New Mexico with revenues over \$10M/year.
- INC 500/5000 award. For 2012 and 2013, ITP was recognized nationally by INC Magazine as one of the fastest growing technology companies in the nation. ITP was also recognized as the number one Defense Services contractor in New Mexico for two years in a row.
- DoD New Mexico Patriotic Employer Award – 2015/2016

ITP’s Principal Partners have also been engaged at the corporate level with community outreach activities in New Mexico, including a Principal Partner serving as the Co-Chair of the National Science Foundation’s State Wide Advisory Committee for the Experimental Program to Stimulate Competitive Research (EPSCoR) which provides a pipeline of researchers engaged with the National Laboratories in New Mexico; and serving on the Board of the Regional Development Corporation (RDC), a DOE-designated Community Reuse Organization (CRO) in Northern New Mexico working at a national level with the Energy Communities Alliance (ECA), the national nonprofit organization that represents DOE communities across the U.S. ITP is also been directly engaged in supporting a number of educational and economic development initiatives, including Board membership on New Mexico MESA, the Association of Commerce and Industry, the New Mexico Business Roundtable, and Quality New Mexico’s New Mexico Excellence in Learning network. ITP also participates in related technical programs, including sustaining membership in the Institute of Nuclear Materials Management. Principal Partner, Jack Jekowski, a Senior Member of the Institute, is also chair of the INMM Strategic Planning Committee, and authors a column in the quarterly Journal of Nuclear Materials Management on the long term future of the international nuclear community entitled “*Taking the Long View in a Time of Great Uncertainty.*” ITP is also an active participant in the Los Alamos Committee on Arms Control and International Security (LACACIS), and supports many other community related activities, including UNM, educational STEM initiatives, and Community College programs.

Use or disclosure of data contained on this sheet is subject to the restriction on the title page of this proposal.”

Response to Questions

1) An expression of interest that includes your company/organization name, business size, type of organization, all applicable socio-economic statuses, mailing address, and a point of contact with telephone number and e-mail address.

ITP is prepared to support SNL in many areas of the Statement of Work, and in particular with respect to Infrastructure Operations. Information requested is provided below:

company/organization name: Innovative Technology Partnerships, LLC

business size: ITP is a small business in the primary NAICS code, 561210

type of organization: ITP is a Support Services company, providing a wide range of technical, administrative, program management, logistics, training, and other areas of expertise to DOE/NNSA and their M&O contractors.

all applicable socio-economic statuses: ITP is a Veteran-Owned Small Business (VOSB)

mailing address: 4604 Columbine Ave, NE
Albuquerque, NM 87113

point of contact with telephone number and e-mail address:

Jerry L. Greene
505 796-0996 ext 104
jgreene@itpnm.com

2) A discussion of your company capabilities, experience, or other qualifications or expertise in performing work similar to the SNL SOW.

In addition to the contract support provided to SNL since 2001 as summarized in the previous **Introduction and Understanding** section, ITP has had a number of prime and subcontracts within the DOE/NNSA/M&O community similar to work described in the SNL SOW:

DE-AM52-09NA28558 – ITP recently completed (February 27, 2015) a five-and-a-half year, \$95M, support services Prime contract to the NNSA, DE-AM52-09NA28558, *Office of Secure Transportation (OST) Support Services*, earning an overall CPAF (CPAR) evaluation of 92.9, with more than 21 individual “Exceptional” ratings during contract performance. ITP also was able to successfully re-compete that contract as it was split out into three separate contract vehicles in 2015. ITP provides program and project management support, training services including analysis, design, development, implementation and evaluation; logistical support including the management of a large government fleet of several hundred vehicles; administrative, budget, procurement support; quality programs in compliance with DOE O 414.1D; ES&H support for all training and exercise activities in compliance with a DOE-approved Worker Health and Safety Program (WSHP) in accordance with 10 CFR 851; configuration management; project resources tracking; property management including several million rounds of ammunition, explosives and more than \$200M in sensitive property; and technical support services across OST’s entire operational complex which includes three Agent Operations Commands (Albuquerque, Pantex Plant and Y-12), as well as a major training facility at Ft. Chaffee Arkansas, and other training venues.

Contract Value: \$95M/5-1/2 years

Use or disclosure of data contained on this sheet is subject to the restriction on the title page of this proposal.”

Contract Type: Cost-Plus-Award-Fee (CPFF)

Period of Performance: December 28, 2008 through February 27, 2015

Lessons Learned: ITP developed an extensive capability in many different disciplines performing this contract, including ISO processes to ensure compliance with multiple regulatory requirements associated with high-hazard operations involving live-fire, explosives and hazardous chemicals. ITP also obtained Department of Transportation (DOT) HAZMAT certification for the transport of hazardous materials nationwide, accomplishing millions of miles of equipment and materials movement without major incident. ITP continues to perform this work under new contracts, with several DOT-certified staff.

DE-DT0001937 - Innovative Technology Partnerships (ITP) provides support to the OST Research and Analysis Division (RAD – formerly the Program Office for Research and Analysis (PORA)) which is responsible for the execution of the OST intelligence cycle based on Priority Intelligence Requirements. ITP integrates the OST intelligence effort with capabilities and processes available through the DOE, NNSA, DHS, DOJ (FBI, DEA, and BATF), DOT, NORAD/NORTHCOM, the U.S. Intelligence Community, and local law enforcement. Local and National assets are integrated throughout all appropriate levels of the Transportation Safeguards System (TSS) in order to assure immediate assessment of information permitting threat detection at the earliest possible point. ITP provides Q/SCI-cleared personnel at NNSA and other agency sites across the country to perform intelligence analytical support services for the preparation of assessments, reports, and briefings focused on all-source data encompassing the full range of tactical, operational, and strategic operating space for OST's nuclear materials transportation operations. ITP was able to successfully re-compete this contract as a subcontractor to a new Prime that met more restrictive set-aside requirements set by NNSA in the fall of 2015.

Contract Value: \$9.7M/5 years

Contract Type: Firm Fixed Price (FFP)

Period of Performance: November 1, 2010 through October 31, 2015

Lessons Learned: ITP successfully accomplished this large FFP contract, adding and replacing Q-cleared SMEs personnel within a 14-day requirement of the contract. ITP's work has allowed OST to adapt to a changing threat environment as part of an overall protection strategy associated with the movement of nuclear materials and weapons on public highways. ITP has also developed unique expertise in the very strict regulatory environment associated with intelligence analysis, including Executive Orders and directives issued by the Director of National Intelligence (DNI).

Subcontract No. IR-00014-001 (under DE-AC30-10CC60025) - ITP provides ES&H support to the DOE Savannah River Site Protective Force under subcontract to Centerra-SRS, including the implementation of a comprehensive and integrated contractor assurance system in accordance with DOE Order 226.1A, *Implementation of Department of Energy Oversight Policy*. As part of its overall performance assurance program, ITP implements and maintains an Integrated Safety Management System (ISMS) for the Protective Force Security Services program. ITP works with other site contractors, subcontractors, external regulators, and others to maintain and improve ES&H performance at SRS. Our activities include periodically evaluating the SRS ES&H program for effectiveness by using both self and independent assessments,

monitoring ES&H performance continuously by the use of ES&H performance indicators, and implementing continuous ES&H improvement in a cost effective manner.

Contract Value: \$9.1M

Contract Type: T&M Labor Categories

Period of Performance: October 2014 through September 2019

Lessons Learned: ITP's efforts at the Savannah River Site in support of the Protective Force provides additional insight and knowledge of a major DOE/NNSA combined site, and the related regulatory requirements.

DE-AC04-2003AL67684 - ITP provided support to the NNSA/OST in the conduct of surveys, assessments, and other technical support for the Safeguards and Security program in all topical areas; organizational and management compliance to all applicable DOE Orders; and compliance to applicable external local, state and federal regulations, including ES&H and Aviation safety.

Contract Value: \$6.3M/5-1/2 years

Contract Type: Cost-Plus-Fixed-Fee (CPFF)

Period of Performance: October 2003 through May 2009

Lessons Learned: ITP successfully mirrored DOE HSS (now Enterprise Assessments – EA) methodologies and processes, leading the way to minimize subsequent inspections and evaluations. The effort demonstrated the value of an independent assessment function, even if it resides within the organization, to identify and resolve compliance problems.

DE-AT28-07RW12407 – As a GSA Contractor Team Arrangement (CTA) team member, ITP provided the DOE Office of Civilian Radioactive Waste Management (OCRWM) with a wide range of support to improve policy development, management, and administration. To accomplish this objective, ITP supported OCRWM in the management of the Safeguards & Security (S&S), Emergency Management (EM) and Environment, Health and Safety (ES&H) programs and with the development of guiding documents for program planning, execution, and evaluation. The goal of this program was to stand up a compliant, effective and efficient S&S, ES&H and Quality programs in preparation for the licensing and receipt of the Nation's Spent Nuclear Fuel (SNF) and High Level Radioactive Waste (HLW) at Yucca Mountain in Nevada. ITP also provided analysis, planning, advisory and assessment activities in support of OCRWM activities and the integration of S&S, EM and ES&H activities within OCRWM and with other DOE offices. Additionally, ITP provided technical and administrative assistance in support of the OCRWM Headquarters Security Officer (HSO) and the Disposal Operations Office Cognizant Security Authority (CSA) in implementing the Yucca Site Office (YSO) and monitoring OCRWM performance of required S&S technical and operations security policy, procedures, and standards.

Contract Value: \$11.8M/five years

Contract Type: T&M GSA Labor categories

Period of Performance: August 2007 to July 2009 (terminated after base period due to the decision by the Obama Administration to halt work on Yucca Mountain)

Lessons Learned: ITP established a strong foundation in the regulatory environment within the federal government with respect radiological programs and materials, and mapped the requirements within DOE to those of the NRC in preparation of the movement of responsibility for the stored waste from one agency to the other. This extensive research provided an extraordinary examination of the similarities and differences between the regulatory environments in the two federal agencies.

Subcontract No. 402748 (under DE-AC04-94AL85000) - ITP provided both on-site and off-site support services to Sandia National Laboratories (SNL) ES&H, Quality, and Safeguards & Security Assessment Department in the preparation, performance, documentation, and reporting of independent surveys and assessments. The activities focused on SNL's programs and activities for meeting requirements of applicable DOE Orders, and for assessment of effectiveness in implementation. ITP assisted SNL management in the assessment of SNL line organization's implementation of DOE and SNL Safeguards and Security requirements. ITP participated as a member of the SNL assessment team and provided support evaluating Security Planning and Safeguards & Security Program Management and Administrative processes, practices, and procedures; conducted and documented field interviews and inspection at SNL; reviewed documents and records, briefed SNL managers on assessment results, and compiled assessment reports.

Contract Value: \$500K/year

Contract Type: T&M Labor categories

Period of Performance: March 2005 to April 2010

Lessons Learned: ITP established a strong working relationship with Sandia senior management and corporate resources, and engaged in very high-level surveys and assessments, reporting directly to the corporation the results of surveys and assessments. In this process ITP helped Sandia develop an overall corporate Risk Management structure that examines many factors upon which to base mitigation actions, including community and organizational perspectives.

Purchase Order CAL-107 (under DE-AC01-01AL66917) - ITP provided support to the DOE National Training Center with a wide range of support services, including training assessments, professional development programs, strategic planning, management consulting, risk management, and training. This contract included an assessment of the NNSA Service Center's Personnel Security Department's federal and contractor staff qualifications and experience, and development of a customized training program, as well as consultation on the development of the NTC Professional Development Program, Strategic Planning and other support service areas. The support to the NTC also included a comprehensive review of all related regulatory requirements for S&S, ES&H and Program Management, with the cataloging and summarization of several years of external assessments, GAO reviews, IG reports and Congressional testimony in those subject areas.

Contract Value: approximately \$2M

Contract Type: T&M Labor Categories

Period of Performance: October 2002 through December 2007

Lessons Learned: The research performed for the NTC resulted in the creation of strategic analyses that have subsequently been used to assist the three National Nuclear Security

Use or disclosure of data contained on this sheet is subject to the restriction on the title page of this proposal.

Laboratories in the development of long range scenarios, and have formed the basis for work performed for the NNSA/OST in strategic and scenario planning.

Currently, ITP is also an integrated, Contractor Teaming Agreement (CTA) team member on the NNSA Technical, Engineering, Programmatic Services (TEPS) Blanket Purchase Agreement (BPA), with MELE, Inc. as the Prime; and is a subcontractor on the NNSA Management, Organization, and Administrative (MOA) BPA, working with that Prime, Longenecker & Associates, LLC on two recently awarded FFP contracts with NNSA. Through these BPAs, ITP has a Contract Security Classification Specification (CSCS) registration to work at every major DOE/NNSA site in the complex.

ITP has effectively employed formal project management techniques as prescribed and overseen by the Project Management Institute (PMI) using Project Management Professionals (PMP)-certified SMEs. For our support to the NNSA OST, we have implemented training and support programs to assist federal staff in the management of large programs for this Secure Transportation Asset (STA) that has line item funding of over \$220M per year. This work includes performance under the DOE 413-series Directives. ITP makes extensive use of the Microsoft SharePoint and Office 365 Suite to assist Federal staff in monitoring project schedules, resources and budgets in near-real time on several of our contracts. These tools allow remote access anywhere, anytime to critical information on project status.

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[Redacted text block]

[Redacted text block]